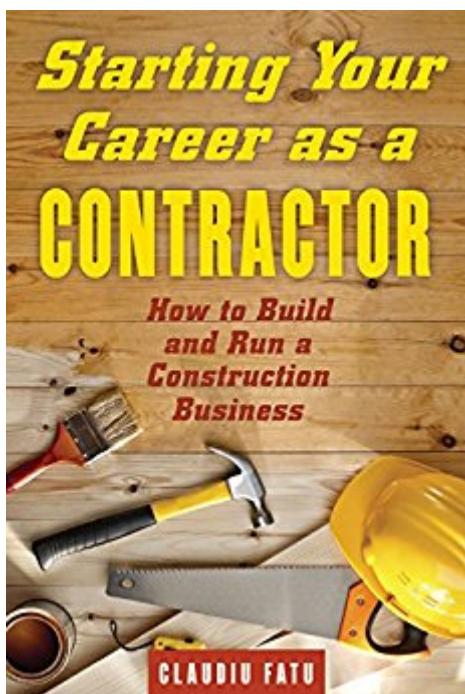


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# Starting Your Career As A Contractor: How To Build And Run A Construction Business



## **Synopsis**

This incisive, practical guide provides a thorough breakdown of the ins and outs everyone needs to know when turning contracting skills into a business. From summoning the motivation to start your own business to the intricacies of being your own boss, Claudiu Fatu artfully turns his personal experiences and those of other successful contractors into advice on every aspect of building a business. The chapters focus on:Developing a business structure, including bank accounts, tax registration, insurance, and brandingHandling legal and accounting hurdlesManaging employees and dealing with clientsUsing marketing systems to find and book workEstimating and bidding on jobsWriting contractsCreating invoices and a billing systemControlling costs, keeping records, and understanding profit marginPlanning retirement and other benefits for the self-employedBy teaching contractors to anticipate problems that can arise when dealing with clients, and to build a business plan that can support a contractor's talents in the best way possible, *Starting Your Career as a Contractor* is the ultimate manual to getting the job done right!Allworth Press, an imprint of Skyhorse Publishing, publishes a broad range of books on the visual and performing arts, with emphasis on the business of art. Our titles cover subjects such as graphic design, theater, branding, fine art, photography, interior design, writing, acting, film, how to start careers, business and legal forms, business practices, and more. While we don't aspire to publish a New York Times bestseller or a national bestseller, we are deeply committed to quality books that help creative professionals succeed and thrive. We often publish in areas overlooked by other publishers and welcome the author whose expertise can help our audience of readers.

## **Book Information**

File Size: 1792 KB

Print Length: 224 pages

Publisher: Allworth Press (March 17, 2015)

Publication Date: March 17, 2015

Sold by: Digital Services LLC

Language: English

ASIN: B00USBMEL4

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Screen Reader: Supported

Enhanced Typesetting: Enabled

Best Sellers Rank: #335,388 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #18  
inÃ  Kindle Store > Kindle eBooks > Engineering & Transportation > Engineering > Civil >  
Construction > Contracting #83 inÃ  Books > Crafts, Hobbies & Home > Home Improvement &  
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## **Customer Reviews**

Fatu writes Starting Your Career as a Contractor as an inspiring but truthful pep talk. He informs readers of the many challenges building and running a construction business can have but reminds them also of the triumphs to be enjoyed when the endeavor is carried out correctly. While the book encompasses many warnings and the hard but honest truth, a positive energy is felt as you progress through every carefully chosen word. One of my first thoughts while reading this was that this book could be instrumental in anyone's hands who desired to start their own business. Most all of the principles and practices advised by expert Fatu can be applied in any industry, construction or not. I implore you to purchase your copy today and too hold in your hands the instructions for mastering the start of your career as a contractor.

The name says it all. If you are thinking of starting your own business and would like to do it a right way from a get go, this book is exactly what you need. Claudiu gets deep into details and tells everything from what it takes to be a great contractor, how to be a good boss to your employees, and all the rest of blows and whistles of running a small residential remodel company. This book is full of practical advices from a person who's done it many times and willing to share his knowledge as is. Very easy to read. Initially I bought this book for my Kindle, but ended up buying a paperback as well so I could easier skim through highlighted areas. Reading it for a second time now and would definitely recommend to anyone who wants to be a contractor.

I can't believe that this book is sold at this price! It should be more for how informative it is. Thank you for being so informative and for the quotes as well as knowledge. Thank you for inspiring me.

Great starting place for anyone looking to begin working as an independent contractor. Great way to get a general overview on marketing, insuring, writing contracts, bidding, and generally operating a

construction business. Great perspective!

If you are planning to start a GC business in a major metro area, read this book first. You will learn what to expect and how to avoid costly mistakes.

Well described for starters.

Fantastic book for anyone getting started in construction from a business standpoint.

Good motivational reading for someone looking to start a construction business.

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